

AGENDA

- 1. From science fiction to reality
- 2. Drivers for digitalization
- 3. Stamicarbon's digital mission
- 4. Stamicarbon's digital services



DIGITALIZATION, THE DEFINITION

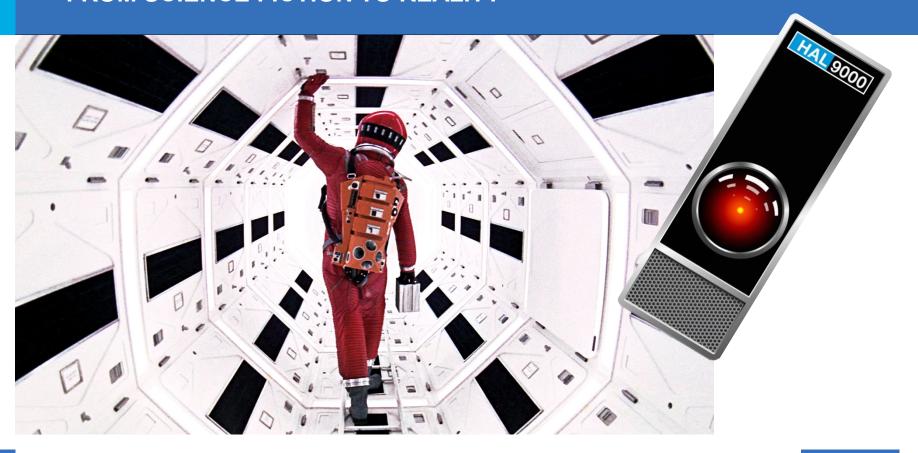
Using digital technologies and data in order to create revenue, improve business, replace/transform business processes and create an environment for digital business whereby digital information (data) is at the core

Digit(*al*)*ization*:

Creating a "bits and bytes version" of analog/physical things such as documents, photographs, microfilm images, sounds etc.



FROM SCIENCE FICTION TO REALITY



The innovation & ilcense company

HAVE YOU MET THESE ...?

History's future is today's reality...

Siri is Apple's virtual assistant, who can interpret questions and perform a lot of your iPhone's tasks





Alexa can play music, read news, tell you the weather forecast, control your house lighting, set your central heating, set your alarm clock......

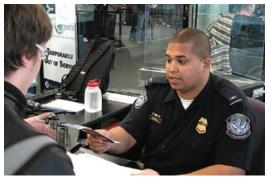
In April 2019 over 90.000 skills were available

Alexa costs \$49.99 @ Amazon



EXAMPLES OF THE PAST - TRAVEL







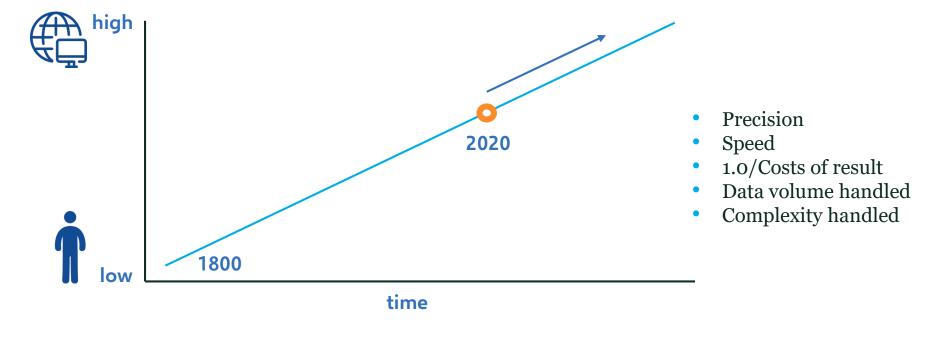






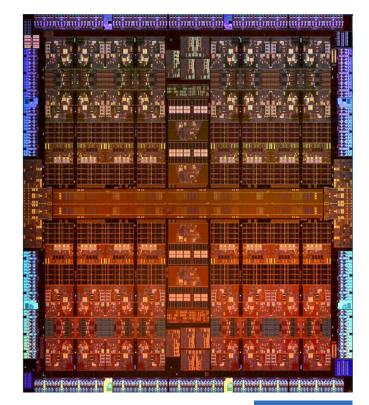


DRIVERS FOR DIGITALIZATION



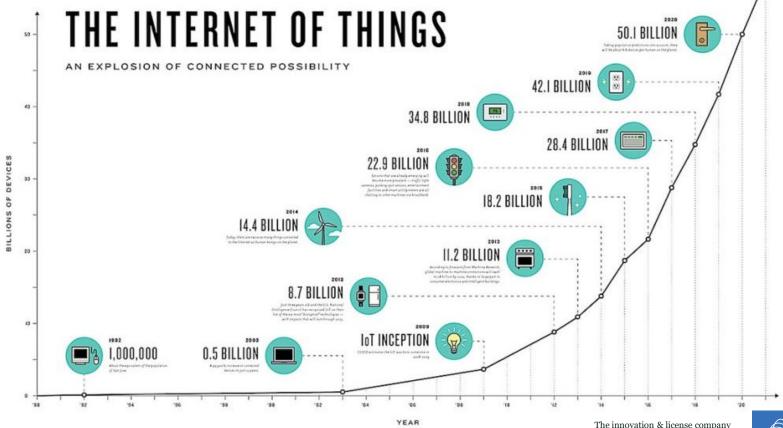
MOORE'S LAW: MORE CAPACITY

- The number of <u>transistors</u> in a dense <u>integrated circuit</u> doubles about every two years
- From under 5000 in the 1970s to 10 billion
- 7 orders of magnitude in size
- 13 orders of magnitude in costs





CONNECTED DEVICES: MASSIVE PRODUCTION OF DATA



TECHNOLOGY TREND SUMMARY

Better hardware & software

- Unlimited stable and secure processing power/storage capacity (cloud computing)
- Cheap and simple to use mobile devices and apps

Better connectivity

- Unlimited cheap, stable communication bandwidth (5G)
- Get connected to other people/systems anytime anywhere on any device

Better security and accepted standards

Standardized and secure communication protocols (TCP/IP; TSL; HTML5; OPC-UA)

Improved tools

More software developers with better tools



DATA MEANS BUSINESS

"Everyone's connected.
Everyone has data. What you do with it to understand and serve customers every moment, real-time — that's what matters. It's a completely different mindset and way of running a business."

- Robert C. Wolcott





STAMICARBON'S DIGITAL MISSION

Turn real-time plant data into meaningful information by using our urea know-how to enhance insights and control and drive continuous optimization.

- Process simulation
- Process monitoring
- Remote guidance
- Plant optimization





STAMICARBON'S DIGITAL MISSION



Increase capacity



Reduce energy use



Reduce emissions



Reduce plant downtime



Improve margins



Improve the design of future plants



QUESTION







Increase Reduce

What (type of) information is your operator

lacking to realize these targets?



Reduce plant downtime



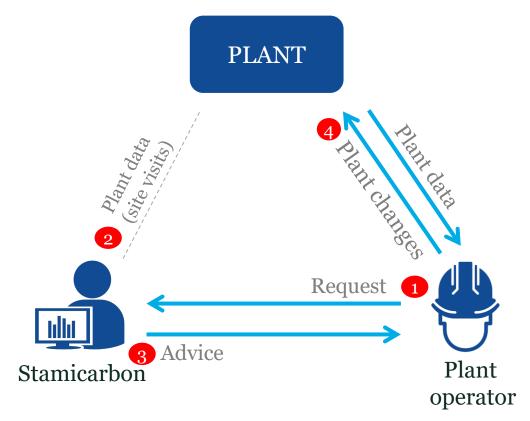
Improve margins



Improve the design of future plants



TRADITIONAL SERVICES MODEL



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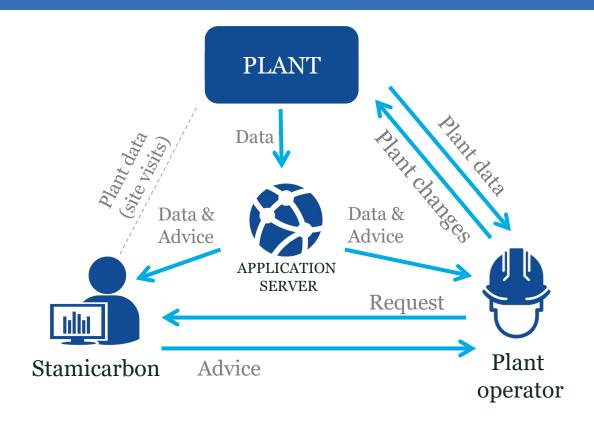
- Plant assessment
- Troubleshooting
- Training
- Inspection

CHARACTERISTICS

- » Occasional
- » By humans
- » On request
- » Offline



DIGITAL SERVICES MODEL





DIGITAL SERVICES

- Process monitoring & insight
- Troubleshooting
- Reporting
- Operator training
- Risk-based inspection planning
- Benchmarking
- Plant optimization with Real Time Optimizer and Model Predictive Control

CHARACTERISTICS

- » Available 24/7
- » By machines
- » Subscription based or pay for use
- » Online



DIGITAL SERVICES

- Process monitoring & insight
- Troubleshooting
- Reporting

CHARACTERISTICS

- » Available 24/7
- » By machines

What digital service would you or your company need?

 Plant optimization with Real Time Optimizer and Model Predictive Control



EXAMPLE: REPORTING

Digital intervention







Stamicarbon









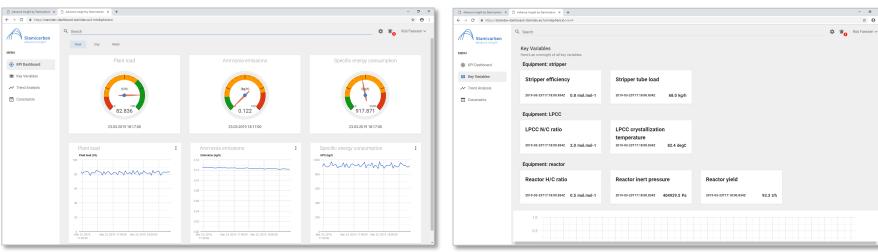


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of Maire Tecnimont



EXAMPLE: ADVANCE INSIGHT - PROCESS MONITOR



KPI dashboard

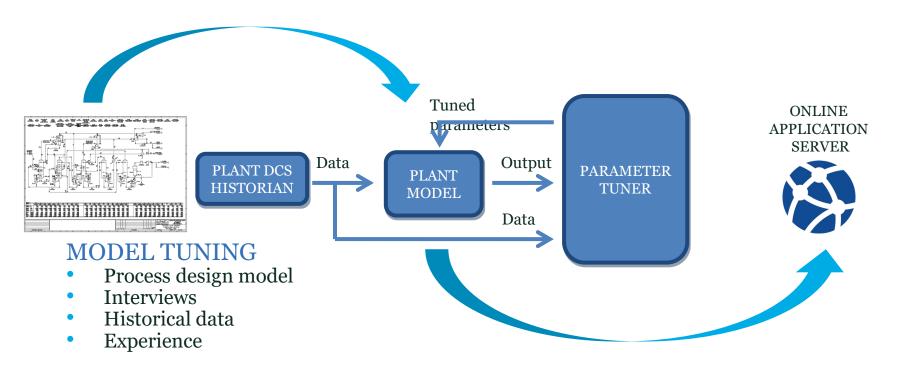
Key variables dashboard

The Process Monitor provides insight for stabilizing and optimizing a plant manually. It comprises:

- KPI dashboard (throughput, emissions, specific energy consumption)
- Key variables dashboard (important information for control and optimization).



SIMULATION IN PARALLEL WITH PLANT OPERATION





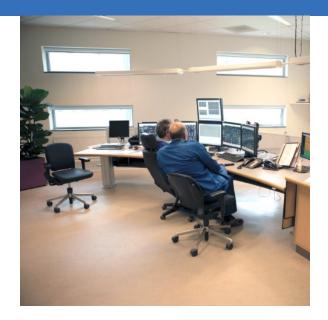
EXAMPLE: ADVANCE INSIGHT - PLANT OPTIMIZER

- Pushing the plant to the limits, while monitoring and controlling multiple parameters simultaneously
- Digital technology takes this to a whole new level.





OCI



Results:

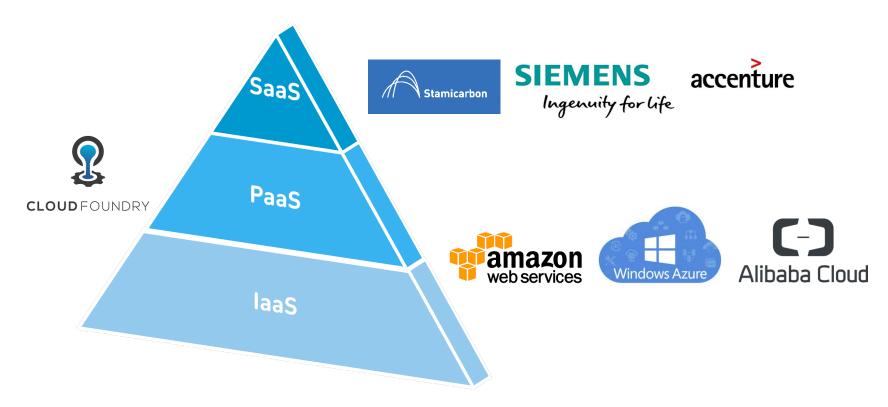
- Smoothly running plant
- 4% more throughput
- 4% less steam consumption

OCI, Geleen, the Netherlands:

- **Process Monitor:** calculates key variables based on tuned process model
- **Real Time Optimizer:** determines optimum operating point given constraints
- **Model Predictive Controller:** determines optimum of setpoint changes over time, respecting constraints



DIGITAL SERVICE PROVIDERS





DISCUSSION TOPICS

- 1. Our operators are very experienced; they know how to optimize the plant, additional data will not bring any benefits
- 2. Our company will never allow to connect plant data to the internet ...
- 3. These services are a serious threat for the employment within our company ...
- 4. Stamicarbon, forget about this, you better provide us

