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## ENABLING ENERGY TRANSITION





# MAIRE TECNIMONT GROUP

- Leading worldwide Technology-driven Energy Services Provider focusing on Gas Monetization, Transition Fuels and Energy Transition
- Areas of expertise
  - Gas Monetization and Transition Fuels
    - Petrochemicals
    - Fertilizers
    - Oil & Gas Refining
  - Energy Transition
    - Green Chemistry
    - Renewable Energy
- Flexible Business Model spanning the entire value chain
  - From Technology- to Execution-Driven Business
- Strong Technological DNA
  - Portfolio of 1,850+ Patents

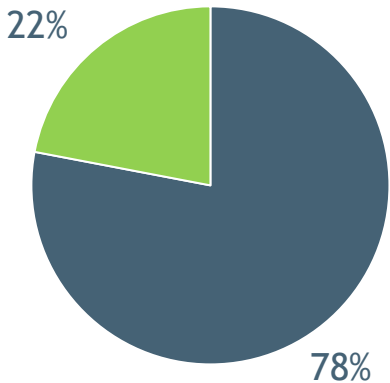
## Key Indicators (FY2021)

€2.9bn	Revenues
€173.7m	EBITDA
€8.9m	Adjusted Net Cash
€9.5bn	Backlog
~9,300	Employees and E&I professionals

## Key Indicators (Q1 2022)

€728.4m	Revenues
€43.7m	EBITDA
€22.0m	Adjusted Net Cash
€9.3bn	Backlog
~9,400	Employees and E&I professionals

## Total Backlog (Q1 2022)

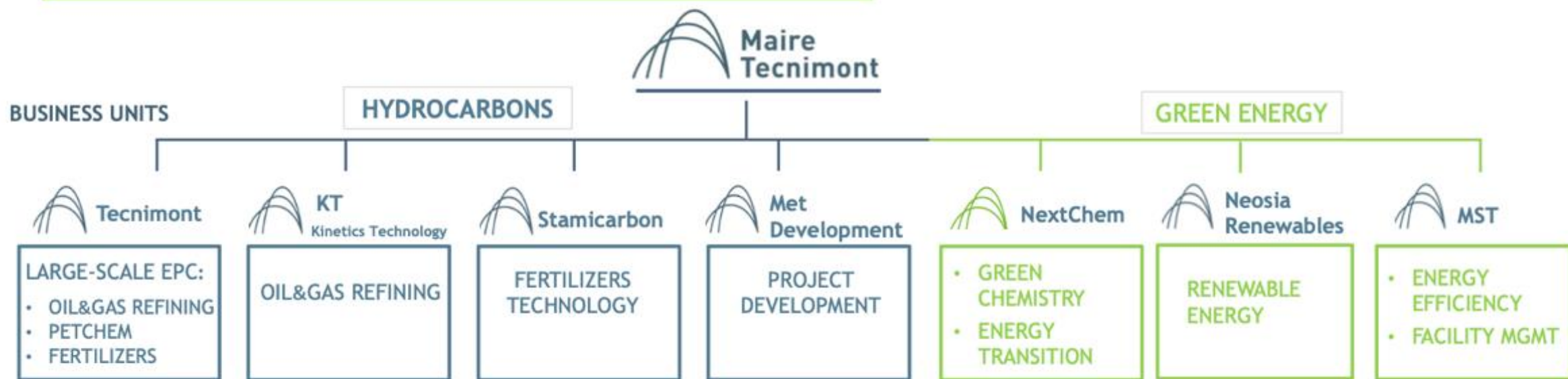


■ Gas Monetization & ET ■ Hydrocarbons

A Technology-Driven Leader in Gas Monetization and Energy Transition



# GROUP STRUCTURE AND AREAS OF EXPERTISE



## AREAS OF EXPERTISE

### GAS MONETIZATION & TRANSITION FUELS

#### PETROCHEMICALS

- Polyethylene (LDPE, HDPE)
- Polypropylene
- Propane Dehydrogenation (PDH)
- Aromatics

#### OIL & GAS REFINING

- Refining
- Hydrogen and Syngas
- Sulphur Recovery
- Tail Gas Treatment
- Fire Heaters

#### FERTILIZERS

- Urea
- Ammonia
- Nitric Acid

### ENERGY TRANSITION

- Low-Carbon Hydrogen
- CO2 Capture and Valorization
- Renewable Diesel, 2G Ethanol and SAF
- Plastic Upcycling, Waste to Chemical
- Bioplastics
- Solutions for Renewable Energy
- Energy Efficiency

# JUST BUSINESS

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We enable evolution. We make it happen everyday.  
We lead the energy transition developing  
technologies for low-carbon hydrogen.

# MAIRE TECNIMONT: THE PARTNER OF CHOICE IN ENERGY TRANSITION

- We developed a comprehensive Suite of Solutions, leveraging on our Leading Positioning in Traditional Energy

## SUPPORTING OUR CUSTOMERS TOWARDS NET-ZERO



Energy Transition Is The Physiological Evolution Of Our Traditional Business



# JUST GLOBAL

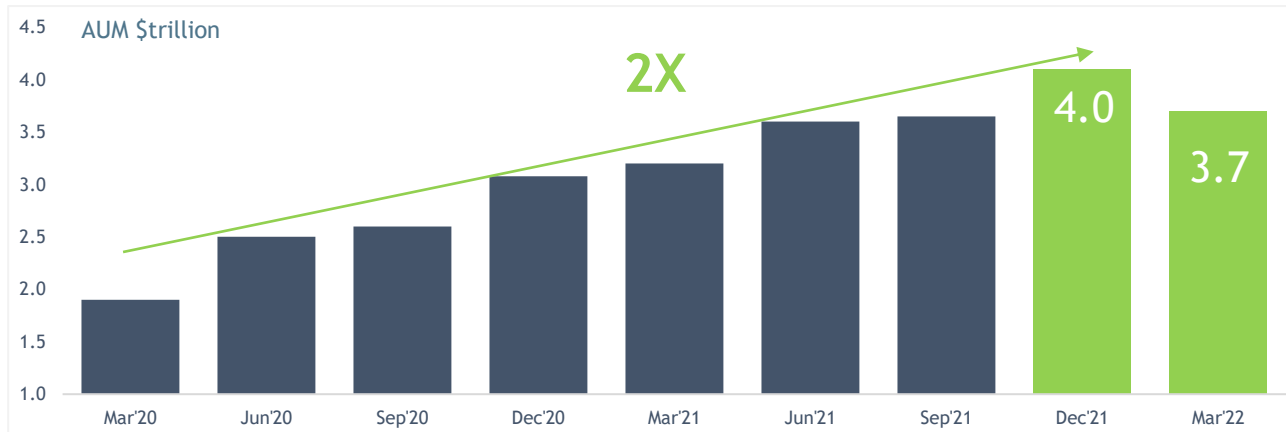
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We enable evolution. We make it happen everyday.  
We bring social and economic values where  
we operate, supporting local communities.

# SUSTAINABILITY BECOMING A KEY DRIVER ON THE GLOBAL FINANCIAL MARKETS

## GLOBAL QUARTERLY ESG FUNDS AUM\* USD TRN

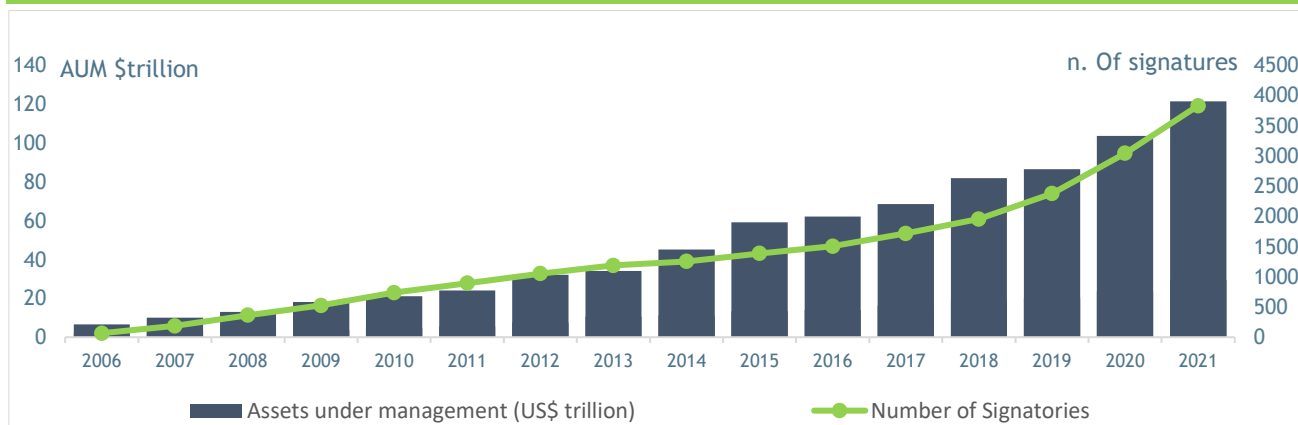


Source: Morgan Stanley, Morningstar, Mair Tecnimont

## ESG FUNDS GROWTH

- ESG Funds AUM\* **2X** vs. Mar 2020, main drivers:
  - International Regulations (EU Taxonomy)
  - Increased Social Awareness
- Q1'22, +200 new funds, AUM decreased vs. Dec'21 on weak markets performance due to Conflict in Ukraine

## PRI SIGNATORIES and AUM\* GROWTH 2006-2021



Source PRI, Mair Tecnimont

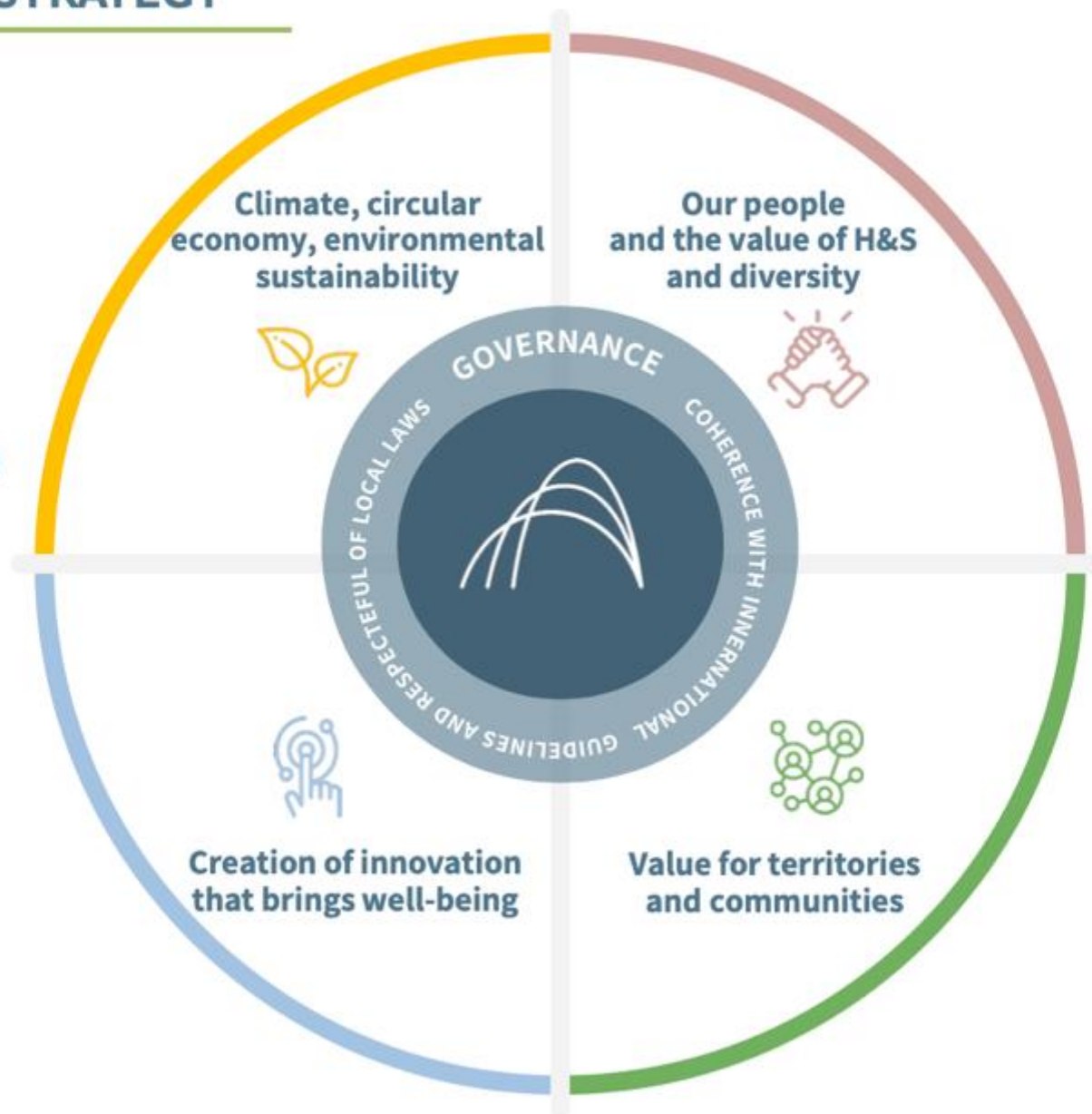
\*Assets Under Management

## ESG INVESTMENT EVOLUTION

- ESG trend is expected to continue also driven by regulatory development in EU and US.
- Energy Transition is a key driver for growth in Thematic and Impact ESG Investments

# OUR SUSTAINABILITY STRATEGY

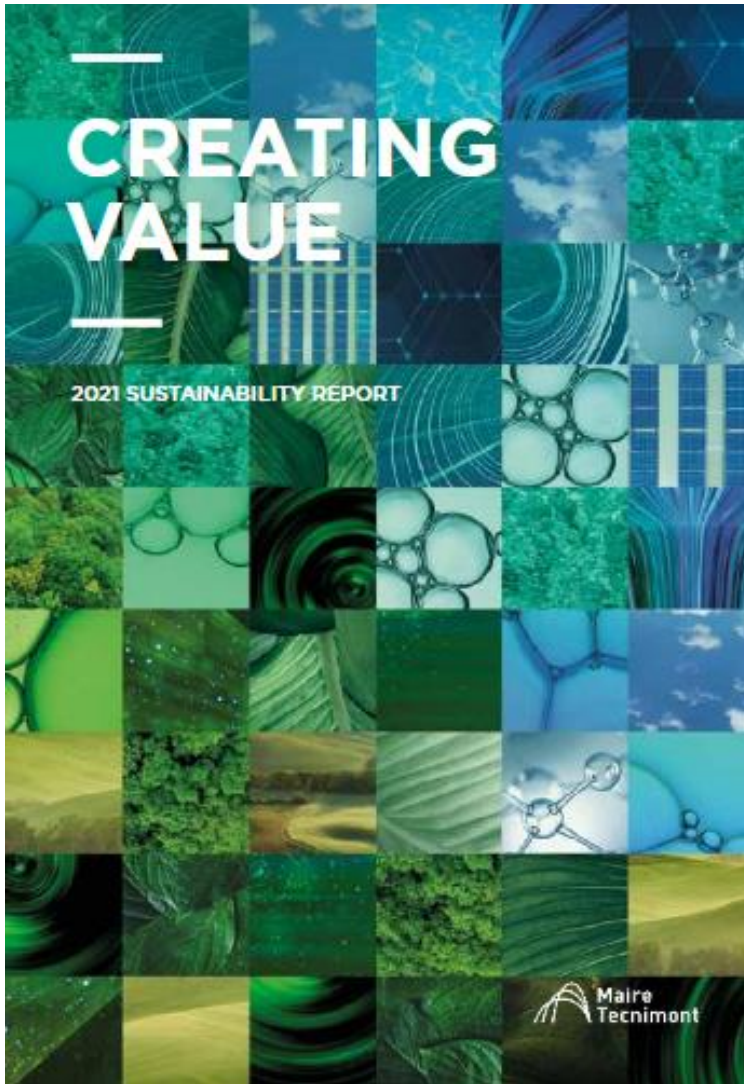
OUR STRATEGY IS ORIENTED  
BY THE UN SDGs AND IS  
BASED ON 4 PILLARS







# MAIRE TECNIMONT SUSTAINABILITY COMMITMENT



More About 2021  
Sustainability Report



## OUR STRATEGY:

Be a key enabler of the Energy Transition lowering the environmental impact of traditional processes, while being at the same time an Enabler of Social Progress

## 2021

### E

- Enabling Client's Decarbonization: Technological Solutions for Green Energy
- Launch of the Green Village project and MET Zero Task Force kicked off
- Net Zero Ambitions: Scope 1,2 by 2030, Scope 3 by 2050

### S

- Leading HSE performance: LTIR 3.5x better than industry benchmark
- Launch of Diversity & Inclusion workgroup
- 1300+ Suppliers screened (ESG)

### G

- Adopted Business Integrity Policy
- 10% ESG target in all 2021 MBOs
- 53% Females in the Boards

## IMPROVED EXTERNAL RECOGNITION

MSCI rating improved to AA from A  
in March 2022

**MSCI**  
ESG RATINGS



CCC	B	BB	BBB	A	AA	AAA
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Our Successful Journey Continues...



